



INTERIM REPORT

(THREE MONTHS)
31 MARCH 2021



INTERIM REPORT TO OUR STOCKHOLDERS

The GraceKennedy (GK) Group is pleased to report a continuation of its strong results in the first quarter of 2021, with revenue and profits for all segments coming in above the corresponding period of the prior year. For the three months ended March 31, 2021, the GK Group achieved revenues of J\$31.39 billion, representing an increase of 8.8% or J\$2.54 billion over the corresponding period in 2020. Profit before other income for the first three-months of 2021 was J\$1.53 billion, 19.2% or J\$245.6 million higher than the first quarter of 2020, indicating additional gains in our operating margin. Profit before tax (PBT) for the three-month period was J\$2.52 billion or 26.6% higher than the corresponding period in 2020; while net profit after tax was J\$1.84 billion, representing an increase of 26.6% or J\$386.0 million relative to the corresponding period in 2020. Net profit attributable to stockholders for the first quarter of 2021 was J\$1.65 billion, 25.6% or J\$337.3 million higher than that of the corresponding period in 2020. Earnings per stock unit for the period was J\$1.67 (2020: J\$1.33).

GK's results reflect a commendable performance for the first quarter, with revenue and profits for all segments coming in above the corresponding period of the prior year. Although the outlook for the rest of 2021 remains uncertain, GK will continue our focus on the execution of strategic initiatives and managing our operating expenses, liquidity, and the supply chain for our global inventory. We are also closely monitoring the progress of COVID-19 vaccination programmes in the countries where we do business around the world and have committed to doing what we can to make the vaccine available to every member of our team who wishes to take it.

Performance of Business Segments

GK's Food Trading segment recorded growth in revenue and PBT for the reporting period when compared to the corresponding period of 2020.

Our Jamaican foods distribution business has begun the financial year creditably, recording growth in both revenue and pre-tax profits. For the period under review, there was a rebound in sales of Tastee Cheese following the reduction in sales associated with the onset of the COVID-19 pandemic at Easter last year. This, coupled with consistently high demand for key products such as Grace Baked Beans, Grace Mackerel and Grace Corned Beef resulted in GK Foods Domestic achieving double digit growth. The World Brands Services (WBS) division recorded noteworthy growth in both revenue and PBT when compared to the corresponding period of 2020. This was primarily attributed to the successful execution of trade and consumer promotions, and the deepening of principal and client partnerships. All GK's manufacturing companies achieved growth in revenues as demand for Grace branded products remained strong. During the quarter, the merger of the Grace Food Processors (Canning) and National Processors (Nalpro) operations in Jamaica was announced, and the project to relocate Nalpro production lines to the Canning site has commenced. This merger will result in GK Foods Domestic improving its operational efficiency and international competitiveness, while providing revenue enhancing opportunities.

GK Foods International recorded an encouraging performance for the first quarter of the year, as all business units reported strong growth in both revenue and PBT.

GraceKennedy Foods (USA) LLC has maintained its momentum into 2021, delivering improved results for the first quarter over the corresponding period of 2020. The business has benefitted from growing demand for products such as Tastee Cheese and Grace branded products. Market research has shown notable growth in La Fe brand recognition in the formal trade, and we continue to seek opportunities to improve the brand's revenues. The business has been grappling with timely supply inflows, increased transportation costs and aggressive competition, however, efforts remain centred on extracting value and tightly managing operating expenses. New products such as La Fe Yuca Fries, Grace Peanut Punch and Grace Vegetable Patties were launched, which resulted in the business ending the quarter above target for new product sales. Gains were also made in new listings for Kroger, Target, Stop and Shop, and Shoprite among other US retail outlets, which will help to expand our business for the future.

Grace Foods UK reported growth in Grace Aloe and the Dunn's River range of products, while consumer demand for Nurishment continues to improve.

Grace Foods Canada remains a consistent achiever, recording growth in both revenue and PBT over prior year corresponding period, as restricted movement and COVID-19 protocols in the market continue to result in increased at-home food consumption.

For the period under review, GraceKennedy Financial Group (GKFG) reported growth in revenue and PBT when compared to the corresponding period in 2020. GKFG remained focused on enhancing customer experience by offering customers new ways to access our services, particularly during periods of restricted movement and challenging economic conditions associated with the COVID-19 pandemic. Expansion of digital capabilities continues across several segments, and a new location in Oracabessa, St. Mary, Jamaica has been added to the GKONE network. Sixteen GKONE locations are now open across the island, and the network will continue to expand in keeping with GKFG's financial inclusion strategy.

GK Capital Management Limited had a strong start to 2021 with noteworthy growth in revenues compared to the corresponding period of the prior year. This strong performance was driven by the company's investment banking and brokerage division. The company also reported significant improvement in PBT over the same period of the prior year. First Global Bank launched its upgraded banking platform "Global Access Plus" for retail clients in the first quarter and will complete migration of its business customers to that platform in the second quarter of 2021. With the resumption of general business activity in the Barbados economy in March, the outlook for the remainder of the year is positive for SigniaGlobe Financial Group, our merchant banking business in that country.

GK General Insurance also had an encouraging start to the financial year, with revenue and PBT significantly exceeding the prior year corresponding period. The Commercial Fire and Engineering portfolios served as major drivers for that business, coupled with steady growth in the Motor portfolio. As we seek to make GK General Insurance the insurer of choice for families, the company launched its "GKI Family" product in March.

Key Insurance Company Limited reported revenues and PBT ahead of the corresponding period in 2020, and the company continues to execute on strategic initiatives to drive profitability through improving customer centricity and underwriting practices, adopting more effective risk management practices and enhancing its investment returns.

Canopy Insurance's performance for the first quarter was noteworthy as the company achieved double digit growth in revenue over the corresponding period of the prior year. Canopy continues to refine its operating structure and focus on achieving efficiency using technology. Ongoing growth in gross written premiums as well as prudent management of general and claims expenses are expected to drive Canopy to a successful 2021.

GK's Money Services segment increased both its revenue and PBT compared to the corresponding period of 2020. This was attributed largely to the Remittance business, which saw growth in inbound transactions. The business has made significant strides in innovation and the expansion of its digital footprint, evidenced by the launch of electronic registration in Trinidad & Tobago to support the Direct to Bank service in that market. Customer registration for GKMS' Direct to Bank service in Jamaica has also exceeded expectations, increasing by 185% compared to the corresponding period in 2020. To adequately support operations, our focus remains on efficiency and investment in the further optimization of internal processes, underpinned by a best in class, robust compliance and risk infrastructure.

In March, GK entered into an agreement with Scotia Insurance Caribbean Limited to acquire 100% of the shares of Scotia Insurance Eastern Caribbean Limited (SIECL), a licensed life insurance company offering credit protection and operating in seven countries in the Eastern Caribbean. The acquisition of SIECL is in keeping with the strategic expansion of our financial services business in the region. In March we also announced our agreement to acquire the Jamaican 876 Spring Water brand. 876 Spring Water has been distributed by WBS since 2017, and the acquisition is a part of the growth strategy for our Foods Division.

GK also made significant progress towards the digital transformation of our business with the opening of our Digital Factory in Jamaica in February. New digital products from GraceKennedy Money Services are scheduled to be released by the Factory in the coming weeks.

As a global corporate citizen, the GK Group remains committed to the fight against the spread of COVID-19, and to proactively ensure that we supply our goods and services to our customers in the safest way possible. Providing support for those in need in the communities we serve through our Grace & Staff and GraceKennedy Foundations and subsidiaries also remains a key priority. In January we expanded our GK Cares Tools for Schools initiative by donating 213 internet-enabled devices for online learning to tertiary students in Jamaica. More recently we also pledged over J\$13 million towards relief efforts in St Vincent following several massive eruptions of that island's La Soufrière volcano in April. We continue to demonstrate our "We Care" ethos during what continues to be an extremely challenging period for everyone.

As always, we remain grateful to all our stakeholders for their continued support as we navigate this journey, guided by our core principles of Honesty, Integrity and Trust, and look forward to a stronger, more resilient post-COVID world.



Gordon V. Shirley, OJ
Chairman



Donald G. Wehby, CD
Group Chief Executive Officer

May 13, 2021

GraceKennedy Limited

CONSOLIDATED INCOME STATEMENT THREE MONTHS ENDED 31 MARCH 2021 (Unaudited)

| | 3 months to 3/31/2021 \$'000 | 3 months to 3/31/2020 \$'000 |
|---|------------------------------------|------------------------------------|
| Revenue from products and services | 30,279,826 | 27,772,108 |
| Interest revenue | 1,114,310 | 1,082,648 |
| Revenues (Note 2) | 31,394,136 | 28,854,756 |
| Direct and operating expenses | (29,763,268) | (27,326,458) |
| Net impairment losses on financial assets | (104,480) | (247,510) |
| Expenses | (29,867,748) | (27,573,968) |
| Profit before other income | 1,526,388 | 1,280,788 |
| Other income | 841,066 | 641,212 |
| Profit from Operations | 2,367,454 | 1,922,000 |
| Interest income – non-financial services | 130,168 | 117,615 |
| Interest expense – non-financial services | (264,596) | (283,372) |
| Share of results of associates and joint ventures | 285,610 | 233,630 |
| Profit before Taxation | 2,518,636 | 1,989,873 |
| Taxation | (680,032) | (537,266) |
| Net Profit for the period | 1,838,604 | 1,452,607 |
| Profit attributable to: | | |
| Owners of GraceKennedy Limited | 1,654,931 | 1,317,621 |
| Non-controlling interests | 183,673 | 134,986 |
| | 1,838,604 | 1,452,607 |

Earnings per Stock Unit for profit attributable to the owners of the company during the period:

(expressed in \$ per stock unit):

| | | |
|----------------|--------|--------|
| Basic | \$1.67 | \$1.33 |
| Diluted | \$1.66 | \$1.32 |

GraceKennedy Limited

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME THREE MONTHS ENDED 31 MARCH 2021 (Unaudited)

| | 3 months to 3/31/2021 \$'000 | 3 months to 3/31/2020 \$'000 |
|--|------------------------------------|------------------------------------|
| Profit for the period | 1,838,604 | 1,452,607 |
| Other comprehensive income: | | |
| <i>Items that will not be reclassified to profit or loss:</i> | | |
| Gains on revaluation of land and buildings | 26,976 | - |
| Changes in fair value of equity instruments at fair value through other comprehensive income | (54,922) | (184,449) |
| Remeasurements of post-employment benefit obligations | 682,321 | (93,553) |
| Share of other comprehensive income of associates and joint ventures | - | 30,909 |
| | 654,375 | (247,093) |
| <i>Items that may be subsequently reclassified to profit or loss:</i> | | |
| Foreign currency translation adjustments | 471,934 | 29,967 |
| Changes in fair value of debt instruments at fair value through other comprehensive income | (110,102) | (879,787) |
| Share of other comprehensive income of associates and joint ventures | 40,627 | 31,678 |
| | 402,459 | (818,142) |
| Other comprehensive income for the period, net of tax | 1,056,834 | (1,065,235) |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD | 2,895,438 | 387,372 |
| Total comprehensive income attributable to: | | |
| Owners of GraceKennedy Limited | 2,696,355 | 241,463 |
| Non-controlling interests | 199,083 | 145,909 |
| | 2,895,438 | 387,372 |

GraceKennedy Limited

CONSOLIDATED STATEMENT OF FINANCIAL POSITION 31 MARCH 2021 (Unaudited)

| | March 31 2021 \$'000 | December 31 2020 \$'000 | March 31 2020 \$'000 |
|--|----------------------------|-------------------------------|----------------------------|
| ASSETS | | | |
| Cash and deposits | 26,489,685 | 24,331,106 | 15,599,691 |
| Investment securities | 35,395,041 | 33,513,948 | 31,051,998 |
| Pledged assets | 5,670,737 | 7,610,387 | 7,414,698 |
| Receivables | 21,498,595 | 16,871,439 | 20,047,038 |
| Inventories | 13,587,177 | 14,433,135 | 11,814,022 |
| Loans receivable | 31,071,054 | 31,250,331 | 30,279,064 |
| Taxation recoverable | 853,644 | 767,669 | 860,376 |
| Investments in associates and joint ventures | 4,424,211 | 4,118,824 | 3,796,255 |
| Investment properties | 699,000 | 925,734 | 968,150 |
| Intangible assets | 4,400,934 | 4,411,466 | 4,369,731 |
| Fixed assets | 25,664,693 | 25,560,044 | 24,056,581 |
| Deferred tax assets | 1,074,790 | 1,060,528 | 1,604,757 |
| Pension plan asset | 7,809,490 | 6,841,372 | 6,921,270 |
| Assets classified as held for sale | - | - | 286,509 |
| Total Assets | 178,639,051 | 171,695,983 | 159,070,140 |
| LIABILITIES | | | |
| Deposits | 44,209,774 | 41,611,220 | 37,520,935 |
| Securities sold under agreements to repurchase | 3,385,437 | 4,968,483 | 6,048,839 |
| Bank and other loans | 25,096,599 | 25,233,708 | 24,853,491 |
| Payables | 31,344,852 | 28,211,841 | 26,232,668 |
| Taxation | 598,223 | 1,077,285 | 519,464 |
| Provisions | 44,011 | 42,602 | 39,212 |
| Deferred tax liabilities | 1,954,690 | 1,822,238 | 1,418,562 |
| Other post-employment obligations | 6,229,409 | 5,949,279 | 7,231,679 |
| Total Liabilities | 112,862,995 | 108,916,656 | 103,864,850 |
| EQUITY | | | |
| Capital & reserves attributable to the company's owners | | | |
| Share capital | 369,659 | 305,493 | 431,529 |
| Capital and fair value reserves | 7,598,980 | 7,789,066 | 6,214,066 |
| Retained earnings | 46,434,667 | 44,096,867 | 39,725,901 |
| Banking reserves | 3,620,711 | 3,620,711 | 3,220,711 |
| Other reserves | 4,543,764 | 4,098,122 | 2,918,262 |
| Equity attributable to owners of the company | 62,567,781 | 59,910,259 | 52,510,469 |
| Non-Controlling Interests | 3,208,275 | 2,869,068 | 2,694,821 |
| Total Equity | 65,776,056 | 62,779,327 | 55,205,290 |
| Total Equity and Liabilities | 178,639,051 | 171,695,983 | 159,070,140 |

Approved for issue by the Board of Directors on 13 May 2021 and signed on its behalf by:

Gordon Shirley

Chairman

Donald Wehby

Group Chief Executive Officer

GraceKennedy Limited

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY THREE MONTHS ENDED 31 MARCH 2021 (Unaudited)

| | Attributable to owners of the company | | | | | | Non-controlling interests | Total Equity |
|---|---------------------------------------|-------------------------|------------------------------|-----------------------------|----------------------------|--------------------------|---------------------------|----------------------|
| | No. of Shares '000 | Share Capital \$'000 | Fair Value Reserve \$'000 | Retained Earnings \$'000 | Banking Reserves \$'000 | Other Reserves \$'000 | Total \$'000 | \$'000 |
| Balance at 1 January 2020 | 992,106 | 457,170 | 7,234,527 | 38,501,844 | 3,220,711 | 2,912,158 | 52,326,410 | 2,385,277 54,711,687 |
| Profit for the period | - | - | - | 1,317,621 | - | - | 1,317,621 | 134,986 1,452,607 |
| Other comprehensive income for the period | - | - | (1,033,327) | (93,553) | - | 50,722 | (1,076,158) | 10,923 (1,065,235) |
| Total comprehensive income for the period | - | - | (1,033,327) | 1,224,068 | - | 50,722 | 241,463 | 145,909 387,372 |
| Transactions with owners: | | | | | | | | |
| Sale of treasury shares | 5 | 351 | - | - | - | - | 351 | - 351 |
| Purchase of treasury shares | (1,283) | (79,998) | - | - | - | - | (79,998) | - (79,998) |
| Transfer of non-controlling interests | - | - | - | - | - | - | - | 163,888 163,888 |
| Share-based payments charged | - | - | - | - | - | 43,000 | 43,000 | - 43,000 |
| Share-based payments exercised | - | - | - | - | - | (20,923) | (20,923) | (87) (21,010) |
| Transfer of treasury shares to employees | 912 | 54,006 | 12,855 | - | - | (66,695) | 166 | (166) - |
| Total transactions with owners | (366) | (25,641) | 12,855 | - | - | (44,618) | (57,404) | 163,635 106,231 |
| Transfers between reserves: | | | | | | | | |
| To capital reserves | - | - | 11 | (11) | - | - | - | - |
| Balance at 31 March 2020 | 991,740 | 431,529 | 6,214,066 | 39,725,901 | 3,220,711 | 2,918,262 | 52,510,469 | 2,694,821 55,205,290 |
| Balance at 1 January 2021 | 989,661 | 305,493 | 7,789,066 | 44,096,867 | 3,620,711 | 4,098,122 | 59,910,259 | 2,869,068 62,779,327 |
| Profit for the period | - | - | - | 1,654,931 | - | - | 1,654,931 | 183,673 1,838,604 |
| Other comprehensive income for the period | - | - | (137,993) | 682,321 | - | 497,096 | 1,041,424 | 15,410 1,056,834 |
| Total comprehensive income for the period | - | - | (137,993) | 2,337,252 | - | 497,096 | 2,696,355 | 199,083 2,895,438 |
| Transactions with owners: | | | | | | | | |
| Increase in non-controlling interests | - | - | - | - | - | - | - | 72,392 72,392 |
| Transfer of non-controlling interests | - | - | (68,348) | - | - | - | (68,348) | 68,348 - |
| Share-based payments charged | - | - | - | - | - | 58,308 | 58,308 | - 58,308 |
| Share-based payments exercised | - | - | - | - | - | (29,069) | (29,069) | (144) (29,213) |
| Transfer of treasury shares to employees | 1,067 | 64,166 | 16,803 | - | - | (80,693) | 276 | (276) - |
| Dividends paid by subsidiaries to non-controlling interests | - | - | - | - | - | - | - | (196) (196) |
| Total transactions with owners | 1,067 | 64,166 | (51,545) | - | - | (51,454) | (38,833) | 140,124 101,291 |
| Transfers between reserves: | | | | | | | | |
| From capital reserves | - | - | (548) | 548 | - | - | - | - |
| Balance at 31 March 2021 | 990,728 | 369,659 | 7,598,980 | 46,434,667 | 3,620,711 | 4,543,764 | 62,567,781 | 3,208,275 65,776,056 |

GraceKennedy Limited

CONSOLIDATED STATEMENT OF CASH FLOWS THREE MONTHS ENDED 31 MARCH 2021 (Unaudited)

| | 3/31/2021 \$'000 | 3/31/2020 \$'000 |
|---|---------------------|---------------------|
| SOURCES/(USES) OF CASH: | | |
| Operating Activities (Note 3) | 2,290,223 | 51,083 |
| Financing Activities | | |
| Loans received | 3,122,351 | 2,472,645 |
| Loans repaid | (3,964,582) | (2,580,483) |
| Proceeds from issue of shares to non-controlling interests | 72,392 | - |
| Dividends paid by subsidiary to non-controlling interests | (196) | - |
| Purchase of treasury shares | - | (79,998) |
| Sale of treasury shares | - | 351 |
| Exercise of share based payments | (29,213) | (21,010) |
| Interest paid – non financial services | (252,112) | (289,029) |
| | <u>(1,051,360)</u> | <u>(497,524)</u> |
| Investing Activities | | |
| Additions to fixed assets | (211,553) | (358,303) |
| Proceeds from disposal of fixed assets | 1,110 | 81,770 |
| Additions to investments | (2,603,267) | (2,404,255) |
| Cash inflow on acquisition of subsidiary | - | 448,621 |
| Proceeds from sale of investments | 2,992,074 | 2,719,346 |
| Additions to intangibles | (62,355) | (87,186) |
| Interest received – non financial services | 175,158 | 136,350 |
| | <u>291,167</u> | <u>536,343</u> |
| Increase in cash and cash equivalents | 1,530,030 | 89,902 |
| Cash and cash equivalents at beginning of year | 23,319,787 | 13,858,915 |
| Exchange and translation gains on net foreign cash balances | 221,294 | 52,695 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | 25,071,111 | 14,001,512 |

GraceKennedy Limited

FINANCIAL INFORMATION BY OPERATING SEGMENT THREE MONTHS ENDED 31 MARCH 2021 (Unaudited)

| 3 months to 31 March 2021 | Food Trading \$'000 | Banking & Investments \$'000 | Insurance \$'000 | Money Services \$'000 | Consolidation Adjustments \$'000 | Group \$'000 |
|---------------------------|------------------------|---------------------------------|---------------------|--------------------------|-------------------------------------|-----------------|
| REVENUE | | | | | | |
| External sales | 24,989,421 | 1,613,033 | 2,451,403 | 2,340,279 | - | 31,394,136 |
| Inter-segment sales | 48,264 | 37,398 | 15,029 | - | (100,691) | - |
| Total Revenue | 25,037,685 | 1,650,431 | 2,466,432 | 2,340,279 | (100,691) | 31,394,136 |

| RESULT | Food Trading \$'000 | Banking & Investments \$'000 | Insurance \$'000 | Money Services \$'000 | Consolidation Adjustments \$'000 | Group \$'000 |
|--|------------------------|---------------------------------|---------------------|--------------------------|-------------------------------------|-----------------|
| Operating results | | | | | | |
| External sales | 1,380,324 | 127,398 | 90,534 | 1,082,068 | 16,338 | 2,696,662 |
| Unallocated expense | - | - | - | - | (329,208) | (329,208) |
| Profit from operations | - | - | - | - | - | 2,367,454 |
| Finance income | 3,825 | 1,971 | 7,691 | 4,707 | 111,974 | 130,168 |
| Finance expense | (171,461) | (18,210) | (1,963) | (30,973) | (41,989) | (264,596) |
| Share of associates and joint ventures | 261,244 | 37,055 | (12,689) | - | - | 285,610 |
| Profit before Taxation | 1,473,932 | 148,214 | 83,573 | 1,055,802 | (242,885) | 2,518,636 |
| Taxation | - | - | - | - | - | (680,032) |
| Net Profit for the period | - | - | - | - | - | 1,838,604 |

Attributable to:

| | |
|--------------------------------|-----------|
| Owners of GraceKennedy Limited | 1,654,931 |
| Non-controlling interests | 183,673 |
| 1,838,604 | |

| 3 months to 31 March 2020 | Food Trading \$'000 | Banking & Investments \$'000 | Insurance \$'000 | Money Services \$'000 | Consolidation Adjustments \$'000 | Group \$'000 |
|---------------------------|------------------------|---------------------------------|---------------------|--------------------------|-------------------------------------|-----------------|
| REVENUE | | | | | | |
| External sales | 23,453,203 | 1,535,336 | 1,844,271 | 2,021,946 | - | 28,854,756 |
| Inter-segment sales | 49,355 | 11,712 | 16,914 | - | (77,981) | - |
| Total Revenue | 23,502,558 | 1,547,048 | 1,861,185 | 2,021,946 | (77,981) | 28,854,756 |

| RESULT | Food Trading \$'000 | Banking & Investments \$'000 | Insurance \$'000 | Money Services \$'000 | Consolidation Adjustments \$'000 | Group \$'000 |
|--|------------------------|---------------------------------|---------------------|--------------------------|-------------------------------------|-----------------|
| Operating results | | | | | | |
| External sales | 1,201,335 | 48,226 | (858) | 841,625 | 4,664 | 2,094,992 |
| Unallocated expense | - | - | - | - | (172,992) | (172,992) |
| Profit from operations | - | - | - | - | - | 1,922,000 |
| Finance income | 3,711 | 3,075 | 5,895 | 3,836 | 101,098 | 117,615 |
| Finance expense | (202,918) | (15,028) | (2,113) | (31,446) | (31,867) | (283,372) |
| Share of associates and joint ventures | 197,846 | 43,562 | (7,778) | - | - | 233,630 |
| Profit before Taxation | 1,199,974 | 79,835 | (4,854) | 814,015 | (99,097) | 1,989,873 |
| Taxation | - | - | - | - | - | (537,266) |
| Net Profit for the period | - | - | - | - | - | 1,452,607 |

Attributable to:

| | |
|--------------------------------|-----------|
| Owners of GraceKennedy Limited | 1,317,621 |
| Non-controlling interests | 134,986 |
| 1,452,607 | |

GraceKennedy Limited

INTERIM CONSOLIDATED FINANCIAL STATEMENTS
31 MARCH 2021

Notes

1. Accounting Policies

(a) Basis of preparation

This condensed consolidated interim financial report for the reporting period ended 31 March 2021 has been prepared in accordance with Accounting Standard IAS 34 'Interim Financial Reporting'.

These financial statements are presented in Jamaican dollars unless otherwise indicated.

The accounting policies followed in these interim financial statements are consistent with those of the previous financial year and corresponding interim reporting period.

(b) Segment reporting

The principal activities of the company, its subsidiaries, associates and joint ventures (the Group) are as follows:

- *Food Trading* – Merchandising of general goods and food products, both locally and internationally; processing and distribution of food products; and the operation of a chain of supermarkets.
- *Banking and Investment* – Commercial banking; stock brokerage; corporate finance; advisory services; and lease financing.
- *Insurance* – General insurance, health insurance and insurance brokerage.
- *Money Services* – Operation of money transfer services; cambio operations and bill payment services.

2. Revenues

Revenues for the Group can be disaggregated as follows:

| | 2021 \$'000 | 2020 \$'000 |
|---|----------------|----------------|
| Timing of revenue recognition from contracts with customers | | |
| Goods and services transferred at a point in time | 28,155,061 | 26,214,003 |
| Services transferred over time | 29,615 | 31,534 |
| Revenue from insurance contracts | 2,095,150 | 1,526,571 |
| Interest revenue | 1,114,310 | 1,082,648 |
| | 31,394,136 | 28,854,756 |

3. Cash Flows from Operating Activities

Reconciliation of net profit to cash generated from operating activities:

| | 3/31/2021 \$'000 | 3/31/2020 \$'000 |
|---|---------------------|---------------------|
| Net profit | 1,838,604 | 1,452,607 |
| Items not affecting cash: | | |
| Depreciation | 684,028 | 614,098 |
| Amortisation | 151,607 | 130,358 |
| Impairment charge | - | 3,158 |
| Change in value of investments | (53,415) | 200,903 |
| Gain on disposal of fixed assets | (4,105) | (1,529) |
| Gain on disposal of investments | (25,036) | - |
| Share-based payments | 58,308 | 43,000 |
| Exchange gain on foreign balances | (190,424) | (137,345) |
| Interest income – non financial services | (130,168) | (117,615) |
| Interest income – financial services | (1,198,107) | (1,153,388) |
| Interest expense – non financial services | 264,596 | 283,372 |
| Interest expense – financial services | 182,703 | 170,987 |
| Taxation expense | 680,032 | 537,266 |
| Unremitted equity income in associates and joint ventures | (264,760) | (221,734) |
| Pension plan surplus | 60,952 | 64,267 |
| Other post-employment obligations | 160,820 | 143,428 |
| | 2,215,635 | 2,011,833 |
| Changes in working capital components: | | |
| Inventories | 845,957 | 1,501,133 |
| Receivables | (4,627,156) | (2,609,964) |
| Loans receivable, net | 305,830 | 527,039 |
| Payables | 3,133,010 | (1,348,558) |
| Deposits | 2,161,519 | 1,364,221 |
| Securities sold under repurchase agreements | (1,672,655) | (1,919,335) |
| Provisions | 1,409 | 1,433 |
| | 2,363,549 | (472,198) |
| Interest received – financial services | 1,111,430 | 1,192,083 |
| Interest paid – financial services | (172,873) | (191,972) |
| Translation gains/(losses) | 271,529 | (42,023) |
| Taxation paid | (1,283,412) | (434,807) |
| Net cash provided by operating activities | 2,290,223 | 51,083 |

Reconciliation of movements of liabilities to cash flows arising from financing activities:

Amounts represent bank and other loans, excluding bank overdrafts

| | 3/31/2021 \$'000 | 3/31/2020 \$'000 |
|---|---------------------|---------------------|
| At beginning of year | 24,222,390 | 23,263,991 |
| Lease liability to acquire right-of-use asset | 112,104 | 3,859 |
| On acquisition through business combination | - | 18,950 |
| Loans received | 3,122,351 | 2,472,645 |
| Loans repaid | (3,964,582) | (2,580,483) |
| Foreign exchange adjustments | 176,537 | 82,028 |
| Net interest movements | 9,225 | (5,678) |
| At end of period | 23,678,025 | 23,255,312 |

4. Acquisition of additional shares in a subsidiary company

On 11 February 2021, the Group purchased an additional 124,508,000 shares in Key Insurance Company Limited, by way of a renounceable rights issue of two hundred and fifty-nine (259) additional ordinary shares for every five hundred (500) shares owned at a subscription price of \$3.50 per share. As a result of some of the existing shareholders not exercising their rights, the Group purchased additional shares totaling 46,684,000 in excess of its existing proportionate share, resulting in an increase in the Group's shareholding from 65.2% to 73.6%.

5. Impact of Covid-19

As a result of the Covid-19 pandemic, the Group continues to be exposed to an elevated level of credit risk, liquidity risk, foreign currency risk, and price risk, with the most significant exposures relating to credit and price risk. The Group has also experienced an elevated level of supply chain risk during the quarter.

The nature and extent of the impact on the Group's financial position, results and cash flows continues to evolve given the rapid pace of change and the elevated level of uncertainty.

The Group continues to actively monitor and manage the identified risks through its Executive Management and Covid-19 Committees. In response to the specific financial risks identified, the Group has employed several measures, including robust monitoring of the loans receivable portfolio, managing investment portfolio positions, maintaining adequate safety stock levels and establishing alternative supplier relationships.